



# Corporate Profile

## Protecting People and Property from Fire...

When every second counts...protect with Pyrotite®. Our fire-resistant building materials are branded as LP® FlameBlock® Fire-Rated OSB Sheathing and Mule-Hide FR Deck Panel. Barrier's award-winning fire-resistant wood panels use a patented, non-toxic, non-combustible coating with an extraordinary capability: it releases water in the heat of fire. The panels exceed "model" building code requirements in every targeted fire test and application, and are unique in combining properties that increase panel strength and minimize environmental and human impact. Barrier's family of products provides customers a premium material choice meeting an increasingly challenging combination of requirements in residential and commercial building construction.

### Company Overview

- **International Barrier Technology, Inc.** (IBTGF: OTCQB) develops, manufactures, and markets proprietary fire resistant building materials.
- Patented, **non-combustible, non-toxic** Pyrotite® formulation is used to coat **wood panels** and has **potential application to engineered wood products – including I-Joists, paint, plastics, and expanded polystyrene.**
- Award-winning **Pyrotite** wood panels **exceed** International Building Code requirement in **every** targeted fire test and application, and uniquely combine properties that increase panel strength and **minimize environmental and human impact.**
- Barrier acquired rights to the Pyrotite technology in 1986, and now **owns the patent protected Pyrotite Technology.** With over a decade of sales history and established brand identity, Barrier is leveraging its reputation and experience to pursue new applications, **new regional US and global markets, and licensing opportunities.**
- Barrier completed the certification and received their International Code Congress Report, **ICC-ESR 1365.** This report expands the market for Blazeguard throughout the U.S. and other parts of the world where the **International Building Code (IBC)** is used to dictate building specifications.
- Customers include many of the **top multifamily homebuilders and commercial modular building manufacturers in the United States.** Universal Forest Products, Boise Cascade, Curtis Lumber, Taiga Building Products, Vandermeer Forest Products and ABC Supply Co. are distributors.

### Global Market Opportunities & Trends

- **Stricter building code fire safety standards and enforcement,** driven by fire destruction every year (2,855 civilian deaths and \$12.4B in damage in 2012 alone), create growing demand for effective fire resistant building materials.
- Society's **concern about the negative health effects of toxic chemicals** in fire retardant chemicals and mold and mildew in homes.
- Growing **adoption of pre-fabricated construction and engineered wood products** – some engineered wood products burn and fail quickly in a fire.

### Quick Facts

**International Barrier Technology, Inc.**  
Business: Fire resistant building materials

U.S. Symbol/Exchange: **IBTGF: OTCQB**  
CDN Symbol/Exchange: **IBH-V: TSXV**

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Shares Outstanding: 44,554,926  
Shares Fully Diluted: 48,884,926

Recent Price (11/3/14): US\$0.26

### Milestones

- Record Annual Sales Volumes of 19,750,792 sq. ft. of Blazeguard Products Shipped for the Fiscal Year Ending June 30, 2014.
- Barrier announces overseas licensee in European Union – October 2013
- Barrier partners with LP® Building Products® for distribution into the Residential Roof Deck and Structural Wall Assembly Market – January 2010
- Barrier has four issued patents, two in the US, a patent in Australia, and a patent in Canada. They protect the manufacturing and process technology for fire-rated products manufactured with Pyrotite.
- Initial Commercial Production from new manufacturing line – Spring 2006. Received ICC Report No. ESR 1365 in Fall 2005, enabling Barrier to market its products throughout the U.S. and other parts of the world.
- Barrier announced sales agreement with Mule-Hide Products Co., Inc. to enter the commercial modular market in December 2003. Sales increased with Mule-Hide 94% from calendar year 2004 to 2005.
- Popular Science recognized Blazeguard in 1991 with the "Best of What's New" in technology award.