



Monthly Sales Revenue and Sales Volumes for the period ending April 30, 2017

May 17, 2017 - International Barrier Technology Inc. ("Barrier") (IBTGF: OTCQB; IBH: TSX-V), a manufacturer of proprietary fire-resistant building materials has released monthly and year-to-date revenue and sales volume results for the period ending April, 2017 from the Watkins, MN facility. Overall sales revenue generated for the month of April 2017 was \$794,972 vs. \$783,808, an increase of 1%. License revenue for the Alabama facility, not included in the sales revenue reported here, is included in the published quarterly financial statements. Clarke County shipments are not included in this report.

Total Watkins sales revenue, not including license revenue, generated for the fiscal year-to-date period (Jul-Apr) was \$8,313,920, a 6% increase from the \$7,815,038 generated during the same period ending in 2016. During the YTD reporting period, sales revenue into the Residential Roof Deck/Wall Assembly market increased 33% and sales revenue into the Commercial Modular market decreased 41%.

Total square footage of April, 2017 shipments to all markets from Watkins, was 2,170,032 sq. ft. Watkins shipments in April, 2016 was 2,127,424 – an increase of 2%. Shipments for the fiscal year-to-date July through April increased 16% (23,386,200 sq. ft. vs. 20,230,200 sq. ft.). Of the total volume of shipments, sales into the Residential Roof Deck/Wall Assembly market grew 32% year-over-year, while shipments into the Commercial Modular market decreased 42%.

Competition from alternate products, particularly chemically treated plywood, in the Commercial Modular business has become more impactful largely because of the shrinking disparity in plywood versus OSB prices. As the price of OSB increases and becomes closer to the price of plywood, fire-treated plywood products become more competitive to treated OSB products; causing fire-rated OSB products to lose market share. Barrier anticipates sales into this market will continue to lag last year's levels until the cost spread between OSB and plywood cycles back to ranges more consistent with historic levels.

About International Barrier Technology Inc.

International Barrier Technology Inc. (OTCQB: IBTGF; TSX-V: IBH.V) develops, manufactures, and markets proprietary fire-resistant building materials branded as LP[®] FlameBlock[®] Fire-Rated OSB Sheathing and FR Deck Panel. Barrier's award-winning fire-resistant wood panels use a patented, non-toxic, non-combustible coating with an extraordinary capability: it releases water in the heat of fire. The panels exceed "model" building code requirements in every targeted fire test and application, and are unique in combining properties that increase panel strength and minimize environmental and human impact. Barrier's family of products provides customers a premium material choice meeting an increasingly challenging combination of requirements in residential and commercial building construction. For more information please visit: www.intlbarrier.com.

Melissa McElwee, CFO
International Barrier Technology
(800) 638-4570
mmcelwee@intlbarrier.com
www.intlbarrier.com