



Monthly Sales Revenue and Sales Volumes for the fiscal year ending June 30, 2017

July 31, 2017 - International Barrier Technology Inc. ("Barrier") (IBTGF: OTCQB; IBH: TSX-V), a manufacturer of proprietary fire-resistant building materials has released sales revenue and sales volumes for the fiscal year ending June 30, 2017 for the Watkins, MN location.

Record sales volume of 25,639,600 sq. ft. were shipped from the Watkins, MN location for the fiscal year ending June 30, 2017. This was an increase of 4% from the 24,657,600 sq. ft. shipped in Fiscal 2016. Residential Roof Deck/Wall Assembly/Structural Insulated Panel market business grew 18% year over year and represented 89% of total Barrier shipments. The Commercial Modular market decreased 46% year over year and represented 11% of total shipments. Monthly shipments of 978,768 sq. ft. were recorded during the month of June from the Watkins location.

Fiscal year sales revenue (less royalty income) for the period ending June 30, 2017 was \$9,157,489 vs \$9,528,512 in the comparable period last year. Fiscal year sales revenue generated from Residential Roof Deck/Wall Assembly/Structural Insulated Panel markets rose 19% and revenue from the Commercial Modular decreased 45%.

Sales revenue for the Commercial Modular segment of Barrier's business has been compromised over the last six to eight months by a strong increase in OSB pricing relative to plywood. When that occurs, prices of Barrier treated OSB are less competitive in comparison to plywood treated products. Barrier anticipates that sales volume into the commercial modular segment will continue to be lower, relative to last year, until OSB prices relative to plywood return to levels more consistent with historical levels.

Overall sales revenue generated for the month of June 2017 was \$371,730 vs. \$893,143 in June 2016. License revenue generated through royalty payments paid by LP for shipments out of their FlameBlock production facility in Alabama are not included in this notice, it will be included in Barrier's quarterly financial statements to be published on or before September 28, 2017.

Shipments of FlameBlock from LP's Clarke County manufacturing plant have increased significantly over the past few months. Sustained production experience at Clarke County has enabled that facility to realize impressive improvements in manufacturing efficiency. Barrier anticipated possible reductions in shipments from Watkins as scheduling procedures were developed to deal with multiple plants and capacity growth from them outpaced demand growth. Barrier believes that shipments from Watkins will rebound as LP's efforts to increase market share are successful in creating additional demand for FlameBlock. Overall, the volume of FlameBlock shipments, when including both facilities, continues to outpace last years volume; year to date as well as month to month.

About International Barrier Technology Inc.

International Barrier Technology Inc. (OTCQB: IBTGF; TSX-V: IBH.V) develops, manufactures, and markets proprietary fire-resistant building materials branded as LP® FlameBlock® Fire-Rated OSB Sheathing and FR Deck Panel. Barrier's award-winning fire-resistant wood panels use a patented, non-toxic, non-combustible coating with an extraordinary capability: it releases water in the heat of fire. The panels exceed "model" building code requirements in every targeted fire test and application, and are unique in combining properties that increase panel strength and minimize environmental and human impact. Barrier's family of products provides customers a premium material choice meeting an increasingly challenging combination of requirements in



residential and commercial building construction. For more information please visit:
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